

Get Off The Bench Unleashing The Power of Strategic Networking Through Relationships



BOOK DETAILS

- Author : Sidney E Fuchs
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BOOK SYNOPSIS

Create Value Through Relationships Are you someone who gets off the bench and into the game by realizing the value and importance of people and networking, or do you stay on the bench and on the sidelines altogether? Strategic networking will help you create powerful relationships, achieve goals, and most importantly, give you the opportunity to help those in need. Get off the Bench takes you through stories, concepts, techniques, and numerous examples of how strategic networking is accomplished, what is to be avoided, and how value is created for everyone involved. As technology, globalization, and world events continually drive for and demand more connectivity, building and maintaining a powerful network is more important than it has ever been.

GET OFF THE BENCH UNLEASHING THE POWER OF STRATEGIC

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